









# National Specialty Programs' Unit Description

Products offered:	Types of risks we can write:	Coverages Offered:	Minimum premiums:	What we need:	Questions, Contact:
<b>Alarm Companies</b> 	Commercial & residential monitoring, installation, sales & service for fire, burglar, key control, CCTV, temperature and water control	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Auto</li> <li>• Property</li> <li>• Inland Marine</li> </ul> <ul style="list-style-type: none"> <li>• Crime</li> <li>• Umbrella</li> </ul>	GL - \$500 if no monitoring otherwise \$2,500	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> <li>• Copy of contract</li> </ul>	<ul style="list-style-type: none"> <li>• Keri Purvis x3086</li> <li>• Anita Lewis x3637</li> <li>• Jill Bonsell x3073</li> </ul>
<b>Commercial Daycare</b> 	Commercial daycares, before/after school programs, not for profit businesses	<ul style="list-style-type: none"> <li>• GL</li> <li>• WC</li> <li>• Auto</li> <li>• Excess Liability</li> <li>• Property</li> <li>• Crime</li> </ul>	GL - \$2,500	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> <li>• Copy of current daycare license</li> </ul>	<ul style="list-style-type: none"> <li>• Kevin Gast x3047</li> </ul>
<b>Fire Suppression &amp; Sprinkler Contractors</b> 	Monitoring, sales, service & installation of sprinkler equipment & supplies including wet or dry sprinklers, fire extinguishers & systems design	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Auto</li> <li>• Inland Marine</li> </ul> <ul style="list-style-type: none"> <li>• Crime</li> <li>• Umbrella</li> <li>• Property</li> </ul>	GL - \$7,500	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• Keri Purvis x3086</li> <li>• Anita Lewis x3637</li> <li>• Joyce Moten x3518</li> </ul>
<b>Government Service Contractors</b> 	Base operations & maintenance, building maintenance, computer facilities management, computer processing & data preparation, custom computer programming, detective & guard services, facilities support, food services, general warehousing & storage	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Property</li> <li>• Inland Marine</li> <li>• Umbrella</li> </ul> <ul style="list-style-type: none"> <li>• Auto</li> <li>• Crime</li> </ul>	GL - \$3,500	<ul style="list-style-type: none"> <li>• Supplemental app if Janitorial or Security Guard</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• Joe Barretto x3502</li> </ul>
<b>Insurance Agents</b> <b>E&amp;O</b>	Insurance agents and brokers, independent contractors, TPA's and MGA's	<ul style="list-style-type: none"> <li>• Errors &amp; Omissions (E&amp;O)</li> </ul>	Standard Market - Minimum of \$150,000 gross annual premium Excess & Surplus Market - \$2,500	<ul style="list-style-type: none"> <li>• Supplemental app or current carrier app</li> </ul>	<ul style="list-style-type: none"> <li>• Renee Brandstetter x3678</li> </ul>
<b>Janitorial Contractors</b> 	General cleaning services including vacuuming, dusting, wastebasket trash pickup, floor, rug & restroom cleanup	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Auto</li> <li>• Inland Marine</li> </ul> <ul style="list-style-type: none"> <li>• Crime</li> <li>• Umbrella</li> <li>• Property</li> </ul>	GL - \$500	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• John Alfriend x3061</li> <li>• Cecilia Donohue x3064</li> <li>• Jim LaPlante x3071</li> </ul>
<b>Marine</b> 	Ship building & repair; loading & unloading vessels; marine cargo handling; docks, piers & waterfront terminals; operation, maintenance & building docks & piers; floating, drilling & production platforms; ship painting; marine rigging, stevedoring; boat building & repair; ship hold cleaning; marinas	<ul style="list-style-type: none"> <li>• Marine GL</li> <li>• Builders' Risk</li> <li>• Hull &amp; Machinery</li> <li>• Shipwright Program</li> <li>• WC with USL&amp;H (Marinas without USL&amp;H)</li> </ul> <ul style="list-style-type: none"> <li>• MEL</li> <li>• P&amp;I</li> </ul>	WC - with USL&H \$10,000 WC - without USL&H for Marinas ONLY, varies by state	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 3 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• Susan Schamp 866-747-4757 x3094</li> <li>• Richard Lang x3094</li> </ul>
<b>Private Investigation</b> 	Background checks, insurance fraud, credit checks, criminal & civil investigation, consultants	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Auto</li> <li>• Inland Marine</li> </ul> <ul style="list-style-type: none"> <li>• Crime</li> <li>• Umbrella</li> <li>• Property</li> </ul>	GL - \$500	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• Jill Bonsell x3073</li> </ul>
<b>Security Guards</b> 	Armed & unarmed security guards, industrial, institutional, mid-high income housing, banks, office buildings, patrol work and construction sites	<ul style="list-style-type: none"> <li>• GL/PL</li> <li>• WC</li> <li>• Auto</li> <li>• Inland Marine</li> </ul> <ul style="list-style-type: none"> <li>• Crime</li> <li>• Umbrella</li> <li>• Property</li> </ul>	GL - \$5,000	<ul style="list-style-type: none"> <li>• Supplemental app</li> <li>• ACORD forms</li> <li>• 5 years currently valued loss runs</li> </ul>	<ul style="list-style-type: none"> <li>• Joe Barretto x3502</li> <li>• John Alfriend x3061</li> <li>• Jim LaPlante x3071</li> </ul>