

ALL RISKS UNIVERSITY PROGRAM

The **All Risks University** program, beginning in June 2010, offers recent graduates and industry professionals preparation for various career paths available in a successful Wholesale Brokerage firm.

Discover what it takes to be a wholesale producer in the Surplus and Specialty Lines Market!



Our goal is to hire potential leaders to take part in an intense blended learning program during the first year of a career with All Risks.

The topics discussed will provide you with the tools necessary for a successful career. All Risks is looking to hire future leaders as brokers, underwriters and managers at select All Risks' branch offices across the country.

We are looking for candidates who are;

**Entrepreneurial, Ambitious, Honest, Honorable, Hard Working
Ethical, Courageous, Committed, Professional,
Loyal, Positive and Collaborative**

Does that describe you? If so, apply today!



BEGIN YOUR CAREER WITH ALL RISKS

Through the **All Risks' University** program, participants will receive support at multiple levels throughout the company. You and your peers will work together to get the most from the rigorous training.



Our mentors will provide counseling and insight to the fast-paced world of Surplus and Specialty Lines. Our experienced production managers will challenge you in real-world case studies that demand thoughtful and analytical skill application.



Upon graduation from **All Risks University**, you will continue to build your career as a broker or underwriter for one of our production units.



CURRICULUM

- Principles & Practices of Surplus Lines
- Sales & Marketing
- Use of our Proprietary Systems
- All Risks Products and Services
- All Risks Culture & Mission
- Leadership Skills
- Commercial Property & Casualty Underwriting
- Underwriting Case Studies
- Presentations by Support Service Experts

QUALIFICATIONS

All Applicants Must

1. Have an overall grade point average of at least 3.0 of a 4.0 scale
2. Be at least 18 years of age and able to show proof of legal eligibility to work in the U.S.
3. Be able to relocate
4. Possess proficiency in *Microsoft Office* applications
5. Have excellent written and oral communication skills as well as strong interpersonal skills

College Seniors & Recent Graduates Must

1. Be a recent graduate or full-time Senior enrolled at an accredited 4-year College or University
2. Be pursuing or have received a degree in Insurance and/or Risk Management
3. Be a graduate prior to All Risks University start date

Industry Candidates Must

1. Possess an AU or ASLI designation OR a B.S. Degree (preferably in Insurance/Risk Management)
2. Have a minimum of 3 years Property and Casualty experience
3. Have passed INS 21 and INS 23

HOW DO I APPLY?

Submit the following information to us by mail, fax or electronically via our website at www.allrisks.com:

- Completed **All Risks University** application (available online)
- Current resume
- College transcript, if a student or recent graduate
- One letter of recommendation or professional reference (preferably insurance related)



Fax the information to: **All Risks - Attn: HR Department** at 410-828-7569

Mail the information to: **All Risks - Attn: HR Department**
10150 York Road, 5th Floor
Hunt Valley, MD 21030

Complete online at: www.allrisks.com

Applications submitted by March 1st will receive first consideration.